

## Lease of Cable Placement Right

Pricing is based on three price zones.

**Zone 1** covers downtown areas in Helsinki, Espoo, Vantaa, Tampere, Jyväskylä, Joensuu, Riihimäki, Kotka, Ylivieska, Raahe, Vaasa, Seinäjoki and Kokkola cities.

**Zone 2** covers population centre areas excluding downtown areas that are mentioned in Zone 1.

**Zone 3** covers scattered settlement areas.

| Lease of Cable Placement Right                        |                                 |
|---|---------------------------------|
| Zone 1  | €0.30/pipe metre/monthly charge |
| Zone 2  | €0.20/pipe metre/monthly charge |
| Zone 3  | €0.15/pipe metre/monthly charge |
| Lease of cable splice placement right, manhole        | €4.17/monthly charge            |
| Availability inquiry, availability/no order           | €70 one-off charge              |
| Delivery of lease of cable placement right/500 meters | €420 one-off charge             |

For continuous placement right over 2 000 meters a 10 year agreement is possible by one-off charge. The minimum length to be used in pricing is 20 meters.

Price of placement right crossing traffic lane is double.

| Change, cancellation and hastening of the orders                                |   |
|---|---|
| Urgent delivery of an order   | 2 x the delivery charge of the product  |
| Changes to a confirmed order with an impact on the delivery content or schedule | 50% of the original delivery charge of the product (in addition to delivery charge) |
| Changes to a confirmed order with no impact on the original delivery            | €10 order processing charge will be added to the delivery charge of the product     |
| Cancellation of a confirmed order   | 50 % of the delivery charges of the cancelled products                              |
| Cancellation of a delivered product   | Delivery charge and one month monthly charge  |

This price list is valid for the time being. The prices quoted are exclusive of VAT. Taxes and any other official charges valid at any given time will be added to final prices.

